# Wise management to safeguard capital



# This publication is available on the Internet: www.lacaisse.com

Note

All figures are expressed in Canadian dollars.

A portfolio manager, the Caisse de dépôt et placement du Québec invests the funds entrusted to it by Québec public pension and insurance plans as well as various public bodies. Since its creation by a special act of the National Assembly in 1965, the Caisse has had the objective of achieving optimal financial returns and contributing by its activities to the vitality of the Québec economy, while ensuring the safety of the capital under management.

The various teams of professionals make an astute selection of investments and actively manage the Caisse portfolio. In doing so, they make use of financial vehicles such as bonds, shares and convertible securities, mortgages, real estate and short-term investments, and derivative products. Active on all major financial markets, the Caisse ranks among the leading investors in the Canadian stock market and the largest portfolio managers in North America. Through its real estate and private investment subsidiaries, it is also one of the major sources of capital for private investments in Québec and North America.

Caisse operations extend to over forty countries on all five continents. Its principal place of business is located in Montréal, a major financial centre, while its Québec regional network Accès Capital has over 10 business offices throughout Québec. In addition, the Caisse maintains representative and business offices in various countries.

	1997	1
	(in million	s of dolla
Net assets at fair value	63,611	57,
Total net income	7,261	7,
Net depositors' withdrawals	864	1,
Increase in net assets	6,397	6,
Total return	13.0 %	15.0



In 1997, the management teams at the Caisse de dépôt et placement du Québec achieved an overall return of 13.0%, bringing the average annual return in recent years to 15.6% over three years, 12.5% over five years and 11.1% over 10 years.

Because it is present in the world's most competitive financial markets, the Caisse had to contend with considerable volatility in 1997. Although the U.S. economy, and consequently that of Canada, experienced vigorous growth and low inflation, the Japanese economy was mired in a state of chronic weakness. And while the United Kingdom again posted robust growth, the pace of the recovery in continental Europe continued to be rather slow. Overall, the most significant event of the year was the financial crisis in Southeast Asia. It was against this backdrop that the Caisse continued to invest the funds entrusted to it, ensuring capital security, and to contribute to the vitality of the Québec economy. The past year's results, like those of previous years, confirm that the Caisse is pursuing the right objectives: high returns, financial soundness and an unwavering commitment to the economic vitality of its milieu.

# **Prudent** strategies

For a third consecutive year, net income from investments, gains on the sale of investments and the unrealized increase in the value of investments exceeded \$7 billion, for a total of \$22.8 billion for the last three years. During this same three-year period, the Caisse paid its depositors \$1,617 million, \$1,607 million and \$864 million respectively, for a total of \$4 billion more than it received in deposits. Total net assets of the Caisse, that is, total assets less liabilities, rose from \$44.9 billion at the start of 1995 to \$63.6 billion at fair value at the end of 1997, a remarkable record of growth.

> For our portfolio managers, the challenge is to ride out market corrections in relative security while capitalizing on opportunities to optimize returns, and to do so, as is currently the case under economic conditions which suggest that the high returns of recent years will be succeeded by more moderate ones, considering the relatively low level of interest rates as well as the spectacular recent performance of North American

Mr. Jean-Claude Scraire

and European stock markets. The Caisse for this reason must act with a combination of prudence and boldness, keeping its focus on the big picture as a medium-term investor, and acting skillfully at the right time.

The asset mix was managed very actively in 1997. Although portfolio composition may have fluctuated during the year, the relative weighting of equities, bonds, mortgages and other fixed-income instruments varied only slightly between December 31, 1997 and the year-earlier date. The weighting of the real estate sector, however, increased significantly. The asset mix was selected based on economic forecasts, current conditions and the outlook for returns, as well as depositors' needs. Keeping equities at the maximum level then permitted by law and allocating additional funds to the real estate sector were wise decisions, as equities continued to offer the best returns during the year, in spite of some ups and downs in certain markets, and the real estate sector generated excellent results.

# ... for growing portfolios

The managers responsible for the fixed-income sector, in which risk is related to interest rates, delivered remarkable returns on the bond, mortgage and short-term securities portfolios as a result of active management and the high calibre of their expertise. The various teams all exceeded their target returns in 1997.

Together, the management teams in Québec and Canadian equities outperformed their benchmark index, notably on account of the management style for private investments, which returned 8.5% more than the index.

In international equities, considering the cumulative market return, our managers were amply rewarded for their bold move to increase the share of their investments in Europe and the United States, markets which turned in very strong performances in 1997. Like most of the management portfolios in this market, the U.S. equity portfolio was a scant few decimal points below its index, but the return obtained on European markets was higher than targeted. In Japan, although a short-sighted view might have been to underweight the portfolio more markedly compared to the index, the in-house management team nonetheless succeeded in attaining a return substantially higher than that of the Tokyo index. The return on international equity investments as a whole exceeded the index weighted according to its investment mix on these markets.

Furthermore, the real estate portfolio made an important contribution to overall return at the Caisse in 1997, as we had been anticipating for several years. It can therefore be affirmed that the kind of diversification and active management advocated at the Caisse Real Estate Group and its affiliates were a winning combination.

Private investment operations also generated noteworthy results. These operations account for an increasingly large share of our portfolio and are becoming more and more important in our investment philosophy. On December 31, the Québec and

Canadian equity portfolios of the Caisse Private Investments Group outperformed the indices. International equities, for their part, yielded a return of 21.9%. New investments during the year totalled \$1.9 billion. Investing in Québec and Canadian businesses and foreign funds in this manner is an excellent way to develop long-term relationships with businesses and thus make a lasting contribution to their growth while maximizing returns. The management and board of the Caisse are satisfied with the results achieved to date; they fully support the growth of private investment portfolios at Group subsidiaries and are prepared to earmark the necessary resources to this end.

At the same time, the Caisse is developing its national and international network, and in 1997 established a presence in Warsaw, Milan and Manila. In Québec, the Accès Capital network now includes 11 investment companies in various regions. The Caisse intends to further expand its involvement with businesses in 1998 by stepping up investment in areas such as the new economy and new technologies. Expanding the Accès Capital network will help the Caisse get closer to small businesses in their start-up phase and a new subsidiary will assist companies seeking to export their products and services. The needs of mid-sized and large corporations will also be a special focus for the Caisse, corporations to which we offer intelligent capital to carry out their projects, along with a portfolio comprised of equities and debt securities, liquid securities and private investments. The growth in private investment activities and the rise in demand for this type of financing have led us to review our client service and approach, and we appointed a person responsible for relations with clients and examination of complaints. We also set up Services financiers CDPQ, a financial sector investment company which has the additional objective of increasing funds under management in Montréal and elsewhere in Québec by \$15 billion over the next five years.

The Caisse optimizes the return on its portfolio through active, dynamic management of its investments, which translates notably into a diversification of asset classes and management styles, sectorial specialization, increased tactical use of new financial products, effective administration of cash resources and the introduction of new integrated management styles for investments.

Supporting the Caisse in its pursuit of excellence, the Québec National Assembly adopted certain amendments to the incorporating Act of the Caisse on December 19, 1997. Among these were changes allowing greater flexibility in decision-making and management with respect to portfolio mix. The Act provides that equities may account for up to 70 % of assets under management. As a result, the Caisse is in a better position to act and react according to developments in financial markets and in the Québec economy. In 1998, we plan to increase this asset class to approximately 45% of the portfolio at year end, in order to be more able to take advantage of the long-term benefits of this investment vehicle. Furthermore, the private investment subsidiaries are now allowed to hold an interest of more than 30% of the value of a company under certain circumstances such as start-up, restructuring, transition and growth before an initial public offering. These new provisions will undeniably help us to respond to our clients' needs and to optimize our actions on the economic and financial front in order to better achieve our twofold mission.

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Today, what makes a successful portfolio manager is not just flexibility, but above all market intelligence. That means being able to sift through a mass of data available to everyone, identify those facts that are genuinely significant for the future, and then organize them into efficient, strategic information. That is why the Caisse makes a point of staying on the leading edge of technology by allocating the necessary resources to introduce new systems throughout the institution and developing various information projects, not to mention preparations for the transition to the year 2000, to which we are devoting our fullest attention and all the necessary resources. We trust that our concern in this specific area is shared by all companies.

The Caisse must constantly ensure that it is keeping pace with rapidly changing markets. Each management team therefore has an objective for excellence aimed at helping the Caisse become the leading North American fund manager by the year 2000. In addition to completing and consolidating the implementation of new investment and information management systems, we also intend to focus on improving the way we do things by bringing in a continuous improvement programme. In this regard, the Caisse received in 1997 certification of conformity to the strict international standards of the Association for Investment Management and Research and carried out resource optimization exercises in the areas of data processing services and quality of account rendering.

Leading the way towards excellence is the high calibre and expertise of our investment specialists, who are close to their products, their markets and their clients, and the professionalism and dedication of the members of all the other teams. The high quality of the results for the year and, even more importantly, for the previous few years, illustrates the dedication, teamwork and drive to succeed of the entire team at the Caisse and the subsidiaries in our financial group. The Board of Directors wishes to extend its warmest thanks for the results achieved by each and every team and by each person individually.

I would also like to express my appreciation to the members of the boards of the subsidiaries and affiliates for their invaluable assistance, their devotion and their strong public spirit, evidenced in their willingness to shoulder a heavy workload.

Finally, I wish to thank the members of the Board of Directors of the Caisse for their contribution and their unfailing support, particularly Mr. Michel Sanschagrin, who stepped down from the Board in 1997. We extend a sincere welcome to our new Board members, Mr. Luc Bessette, President of the Commission administrative des régimes de retraite et d'assurances, and Mr. Jean-Yves Gagnon, President and Chief Executive Officer of the Société de l'assurance automobile du Québec.

Jean-Claude Scraire

# Achieving returns to benefit our local economy

As a manager of funds for pension and insurance plans as well as public bodies, the Caisse works for the benefit of all Québecers. Prudent in its management yet open to new opportunities for profit, backed by strong expertise, the Caisse succeeds, year after year, in optimizing financial returns while safeguarding capital under management, and contributing to the vitality of the Québec economy. To achieve this, it follows closely developments in the economies of trading partners, and takes a flexible and daring approach, investing both in the conventional manner and through innovative tactical or strategic approaches. Its specialists are always on the lookout for business opportunities and support a sound geographical diversification of investments, using a full array of investment strategies in major markets. They are rigorous yet creative in putting together private investments both in real estate and corporate financing.

Investment activities in 1997 generated income of \$7.3 billion which, after net withdrawals by depositors of \$864.4 million, increased net assets under management from \$57.2 billion in 1996 to \$63.6 billion at fair value, a new high. Each major investment category contributed significantly to asset growth, thanks to sound management and strategies which returned profits.

Activity by the Caisse in various markets can best be characterized as the pursuit of quality returns, that is outperforming the benchmarks. The importance of this financial goal, along with economic returns adding to the wealth of the community in which it is based, is the very basis of its mission. The Caisse meets this dual challenge both through its excellent performance and the efforts and imagination displayed in maximizing its economic impact on its milieu. Very active in Montréal financial and stock markets, where its carries out the bulk of its transactions, the Caisse multiplies wealth-generating initiatives by investing both in the new economy and in the growing field of mutual funds.

# A strategic and tactical approach to management

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To increase the value of its portfolio in global markets, which were highly volatile in 1997, the Caisse must use all means available to attain and surpass its objectives.

As part of its active asset management, the Caisse implements comprehensive strategies and tactical operations designed to minimize risk while reaching optimum portfolio returns. In addition, new sectorial portfolio management approaches have been introduced, giving managers more flexibility in allocating assets by specialized niches or by countries.

Tactical operations use derivative products, such as forward contracts and options, to take positions on the stock, bond or currency markets of the major industrialized countries. Tactical investments doubled in 1997, reaching a

volume of \$50 billion. The Varan fund, managed in Montréal and linked to three other funds managed from London, Hong Kong and Rio de Janeiro by Northern Trust Global Advisers, enables managers to seize the best tactical investment opportunities worldwide.

# Integration, diversification and growth on major markets

The Caisse practices integrated management of its bond, money market and currency portfolios. This approach focuses on organizing teams into responsible, autonomous and specialized units, grouped by types of issuers or fields of expertise.

This structure allows for the development of new specialties and the diversification of management styles, more dynamic exchanges between portfolios in order to optimize individual returns, better allocate and control risk and measure contribution to return.

In the area of currencies, managers have implemented a new emerging markets currency position portfolio and created innovative tools of analysis.

As of December 31, 1997 total bonds reached a value of \$32.7 billion, or 48.2% of total investments, and the specific bond portfolio posted an 11.2% return. As for short-term investments, they represented 2.3% of total investments, had a fair value of \$1.6 billion, and generated a 3.9% return.

The sectors and management styles in use in the Canadian stock market varied greatly in 1997, as did world stock markets, which displayed substantial variance in returns. A good example of such variances is the spread of nearly 50% observed between European and Asian markets.

Returns		_	_
	1997	1993-1997 (5 years)	1988-1997 (10 years)
Bonds	11.2	11.5	12.1
Canadian shares	15.5	17.0	11.3
U.S. shares	29.9	-	-
Other foreign shares <sup>1</sup>	11.2	10.8	8.4
Mortgages	5.7	8.8	10.7
Specific real estate investments portfolio	20.4	4.1	2.9
Short-term investments	3.9	5.7	-
Total return <sup>2</sup>	13.0	12.5	11.1

in percentage

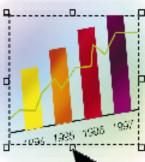
1 Data prior to April 1994 includes U.S. shares.

2 The total return includes results of tactical currency transactions, tactical and strategic investments, as well as cash management operations. That is why the Caisse combines external and internal management styles in order to cap the risk, and sets for each market return objectives which maximize the overall return while providing investment teams with enough room to manoeuvre.

Upstream and downstream, on local and on foreign markets, wherever there is potential for returns, the Caisse applies its strategies and skills to bring investment projects to fruition. Its combined activities on the generally bullish Canadian, U.S. and European stock markets have contributed to generating wealth for depositors in 1997.

# A constant lookout on economic developments

The risk allocation policy adopted by the Caisse is also designed to protect portfolio returns against major cyclical, economic and financial swings. Private investments in corporate financing also contributed significantly to returns.



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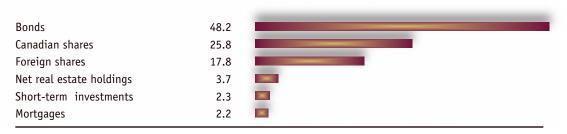
The Canadian shares portfolio generated a 15.5% return in 1997, bringing the three-year annualized return to 19.6%. Net assets under management reached \$16.6 billion, against \$14.7 billion in 1996. On the secondary market, transaction volume was quite high, reaching a level of \$12 billion.

Caisse investments on international stock markets reached a 29.9% return on the U.S. market, while investments made on European, Asian and emerging markets generated 11.2%. This return results from significant

spreads between European countries such as Italy, Switzerland and Germany, which yielded more than 40%, while the Japanese market experienced a major drop,

with the index declining at -21.2%.

# Breakdown of investments



as at December 31, 1997 fair value - in percentage

# A strong corporate presence

A major source of corporate funding, through share capital, debt securities and debentures, as well as bridge and participating loans, the private investments subsidiaries authorized investments of \$3.0 billion. The value of private investments, including sales of \$1.5 billion, investments of \$1.9 billion and gains in value, reached \$4.6 billion, compared with \$3.5 billion in 1996.

Sustained efforts were made in 1997 to offer companies an ever wider range of financial products and services in all sectors of activity.

The Accès Capital network, with a mission to make an active contribution to the development of small and medium-sized companies throughout Québec by way of investments ranging from \$50,000 to \$750,000, now comprises 11 investment companies. Five new companies began operations in 1997, in the Saguenay-Lac-Saint-Jean, Bas-Saint-Laurent, Estrie, Gaspésie-les-Îles and Québec City areas. The other areas covered by the network are: Abitibi-Témiscamingue, Central Québec, Laval-Laurentides-Lanaudière, Montérégie, Montréal and the Outaouais region.

Capital CDPQ also supports small and medium-sized companies with investments of up to \$1 million in stocks and \$2 million in loans, made either directly or through the Accès Capital companies. In 1997, it carried out 43 new financing operations totalling \$20 million. The company also authorized 26 new investments during the year and opened two new business offices, in Saint-Laurent and Anjou, to better service business people operating in the eastern and western parts of the Island of Montréal.

Capital d'Amérique CDPQ, which invests in dynamic large and medium-sized companies in various industries, made 114 new investments. Its portfolio now includes

Participations Caisse					
	Inves	Investments			
Subsidiaries	Number	M\$			
Capital d'Amérique CDPQ					
Small capitalizations	60	162			
Medium-sized businesses	58	294			
Large companies	22	1,224			
Debt securities	43	876			
Accès Capital	8	3			
Capital CDPQ	52	33			
Capital International CDPQ	23	335			
Sofinov, Société financière d'innovation	77	448			
Capital Communications CDPQ	36	1,246			
Consolidated total <sup>1</sup>	367	4,621			

Portefeuille du Groupe

as at December 31, 1997

fair value - in millions of dollars

1 Certain investments are managed jointly by more than one subsidiary

183 investments with a value of \$2.6 billion. It also increased its small-cap portfolio significantly, from \$109 million to \$162 million. The term financing portfolio experienced strong growth, reaching almost \$1 billion by year end.

Capital Communications CDPQ invests as a partner in companies operating in the vast sector of communications. The portfolio comprises 36 investments with a value of \$1.2 billion, and new authorized investments total \$146.9 million. Activities cover all areas related to communications, from audio-visual production to wireless technology, multimedia, publishing, media and cable distribution.

# Financial know-how for our milieu

Sofinov provides strategic financing to technological innovation companies of all sizes in the fields of health, biotechnology, and information and industrial technologies. The number of portfolio investments rose from 38 to 77, with a value of \$448 million. In collaboration with other investors, Sofinov also created two satellite technological development companies,  $T^2C^2/Bio$  and  $T^2C^2/Info$ .





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financial services sector, especially in mutual funds, the Caisse also created a new subsidiary. Services financiers CDPQ has a mission to invest in financial services and the objective of increasing mutual fund assets managed in Québec by \$15 billion over the next five years.

At the end of the year, Capital International CDPQ's portfolio included 23 investments with a total fair value of \$335 million. Through the company's network of partners in Europe, the Middle East, Asia and the Americas, the Caisse supports and accompanies Québec companies in their projects abroad. Business offices have also been established in Mexico, Manila, Hanoi, Milan and Warsaw.

# Real estate: partnership and diversification

The real estate market registered an excellent performance in 1997. After some difficult years, this spectacular turnaround, with the specific real estate portfolio generating over 20%, made a significant contribution to the total Caisse return. To maximize its effectiveness in this sector, the Caisse established several subsidiaries over the years, each with its own specific vocation.

Ivanhoe focuses on the area of urban shopping centres, while SITQ Immobilier specializes in office buildings, industrial parks and smaller shopping centres, mainly in outlying areas.

Cadim specializes in the residential sector, in partnerships with developers and contractors, and in short-term and less conventional investment vehicles such as real estate securities and opportunity products, while Cadev continues its mission in land management and the real estate development of certain projects. And finally, Hypothèques CDPQ, now covering a wider geographical area, remains focused on mortgage-backed loans.

In order to actively manage the Caisse portfolio, investment managers purchased real estate assets with high potential, increased portfolio liquidity through the public issue of Bentall, a Vancouver-based real estate company, and continued the geographical diversification of investments.

The year was marked by real estate acquisitions and new investments, which totalled \$1.4 billion. The combined net assets of the real estate and mortgage portfolios amounted to \$4.8 billion, or 7.5% of total Caisse net assets. The mortgage portfolio totalled \$1.5 billion, and investments made during the year reached close to \$250 million, of which over \$215 million related to new loans made in Québec.

# Caisse Real Estate Group portfolio

Subsidiaries	Value of portfolio <sup>1</sup>	Percentage of the Group's portfolio
Cadim	566.8	12.0
Ivanhoe	1,423.2	30.2
SITQ Immobilier	1,173.5	24.9
Hypothèques CDPQ		
and other mortgages subsidiaries	1,548.2	32.9
Total	4,711.7	100.0

as at December 31, 1997

fair value - in millions of dollars

1 Represents the value of the Caisse's net holdings in the company.

# Qualified resources

The Caisse team is both highly diverse and highly qualified and is made up of investment professionals who rely on a strong support services team. Of its 218 employees, 132 hold university degrees, including 5 Ph.D.s and 56 Masters; in addition, 31 Certified Financial Analysts contribute their expertise. Together, these 112 women and 106 men contribute to the institution's top-quality financial operations.

# Valuable expertise

In 1997, the Caisse expanded its internship programme, allowing 35 recent university graduates to acquire relevant work experience. In addition, it collaborated with brokerage firms active in Montréal to contribute to the hiring of 35 young analysts in

1997, bringing to more than 163 the number of young graduates hired since the creation of this programme.

Over the last three years, the growth experienced by the private investments portfolio has required more additional professional resources than have investments on major markets. The rapid growth in private investment subsidiaries requires parallel growth in the resources available to reach their objectives.

On an administrative level, the Caisse had two major priorities in 1997: establishing administrative and accounting service approaches adapted to investment management operations, replacing the computerized platforms in use in multi-currency investment management, and redesigning of the accounting plan and the acquisition of a new general ledger.

The year 1997 also began with the implementation of several major technological projects and systems conversion to 2000 millenium compliance.

# A vision focused on excellence

The objective of the Caisse is to become one of the top fund managers in North America. In parallel, each of its specialized teams is striving to reach the front of the pack among managers in its field.

In addition to giving priority to optimizing returns through active management, the Caisse puts considerable efforts into getting the most out of the information required in order to improve returns on its investment operations.

The goal of the Caisse is not only to complete the implementation of new investment and information management approaches, it also aims to improve its operational methods. A systematic effort to improve operational quality and continued quality management guarantee superior financial returns.

With the help of sophisticated analytical tools, the Caisse is plunging into the knowledge economy, supported by a team of qualified and motivated experts concerned with the interests of its depositors. The Caisse relies on well-informed portfolio managers and seasoned private investment negotiators who, as part of a global business relations and information network, manage its investments in a rigorous, strategic and diversified manner to achieve top financial and economic returns.

# A financial institution active in its milieu

Well aware of the quality of financial expertise available in Québec and of the efficiency of the services offered in the Montréal financial marketplace, the Caisse carries out most of its stock, bond and currency market operations in Montréal. It works with Montréal-based management companies to develop international and derivative products portfolios.

This is how the institution can attest to the fact that Montréal has the resources and features of a major financial centre, and can offer quality services to investors and corporations.

Caisse activities will continue to reflect three major institutional concerns: preserving the quality of human resources and opening doors for the next generation, supporting the growth of Québec companies and of Montréal as a financial market, and ensuring a presence in the regions and with the various communities that make up Québec society.

# Measuring, evaluating and reporting: a cutting-edge practice

Every year, portfolio managers have to report to their depositors and their peers on their performance. As a public institution, the Caisse must also demonstrate effective, efficient and rigorous management to the Québec National Assembly and to the general public.

# Certified returns for the benefit of our depositors

That is why every year the Caisse submits all the information required under its incorporating act. Its financial statements are presented in conformity with generally accepted accounting principles and audited by the Auditor General of Québec. In addition,



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reporting is done consistent with practices in fund management and financial institutions, including the 12 effectiveness dimensions outlined by the Canadian Comprehensive Auditing Foundation.

The Caisse was one of the first institutions to implement the stringent international standards established by the Association for Investment Management and Research (AIMR), and to have received an external certificate of conformity to these standards. Although these standards remain

optional in the industry, the Caisse chose to adopt them in order to provide a consistent method of presenting returns and to make its results much easier to understand. All in all, these practices allow for an informed evaluation of the results achieved by the Caisse and its management teams. An active presence on the Internet also helps give almost immediate access to a wide range of information about the Caisse, provided in the public interest.

	Abbreviation	First deposit d	Number of contributors <sup>1</sup>	Depositors' holdings <sup>2</sup>
Régie des rentes du Québec	R.R.Q.	•		
Fonds du Régime de rentes du Québec		1966	3,135,000	15,838.0
Régie des marchés agricoles et alimentaires du Québec	R.M.A.A.Q.			
Fonds d'assurance-garantie		1967	73	3.4
Régie des assurances agricoles du Québec		1968	53,275	114.6
Régie de l'assurance-dépôts du Québec		1969	1,327	141.0
Commission de la construction du Québec	C.C.Q.			
Supplemental Pension Plan for Employees				
of the Québec Construction Industry		1970	91,962	6,128.2
Commission administrative des régimes de retraite et d'assurat	nces CARRA			
Government and Public Employees Retirement Plan (unionized level)	RREGOP	1973	400,000	22,780.9
Government and Public Employees	KKEGOT	1575	400,000	22,700.5
Retirement Plan (non-unionized level)	RREGOP	1973	22,000	3,722.3
Retirement Plan for Mayors and Councillors of Municipalities <sup>3</sup>		1975	-	-
Individual Plans		1977	350	156.2
Pension Plan for Elected Municipal Officers		1989	2,150	153.6
Commission de la santé et de la sécurité du travail	C.S.S.T.	1973	175,000	6,883.1
Société de l'assurance automobile du Québec	SAAQ	1978	4,386,763	6,027.4
Fonds d'assurance-prêts agricoles et forestiers	FAPAF	1978	1	46.8
La Fédération des producteurs de bovins du Québec		1989	25,745	2.1
Régime complémentaire de rentes des techniciens				
ambulanciers œuvrant au Québec	R.R.T.A.Q.	1990	3,136	76.4
Office de la protection du consommateur	0.P.C.	1992	1,153	8.8
Fonds d'amortissement des régimes de retraite gouvernementaux	F.A.R.R.G.	1994	1	1,232.2
Centre de recherche industrielle du Québec	CRIQ	1994	-	-
Société des alcools du Québec	SAQ	1994	-	-
Régime de rentes de survivants		1997	1	295.6

1 Estimate.

2 Fair value - in millions of dollars.

3 In 1992, the net assets of this plan's fund were merged with that of the Pension Plan for Elected Municipal Officers.

Cash flows of depositors	in 1997		
	Net income allocated	Deposits (withdrawals)	Increase (decrease) in funds available for investment
CARRA - RREGOP1	1,232.6	343.0	1,575.6
R.R.Q.	1,096.6	(1,680.2)	(583.6)
C.S.S.T.	363.8	413.8	777.6
C.C.Q.	382.1	(133.0)	249.1
SAAQ	356.2	(211.3)	144.9
CARRA - RREGOP <sup>2</sup>	205.0	(14.0)	191.0
F.A.R.R.G.	66.4	-	66.4
Others	40.5	417.3	457.8

in millions of dollars

1 Unionized level employees. 2 Non-unionized level employees.

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December 31		
NET ASSETS		
(in millions of dollars)		
	1997	199
ASSETS		
Investments at fair value		
Bonds	32,670	27,08
Shares and convertible securities	29,520	26,07
Mortgages	1,497	1,56
Net real estate holdings	2,489	2,35
Short-term investments	1,618	2,09
	67,794	59,18
Accrued investment income		
and other assets	938	90
	68,732	60,08
LIABILITIES		
Deposits on loans of securities and commitments		
related to short selling of securities	4,332	2,25
Derivative financial instruments	500	30
Other liabilities	289	31
	5,121	2,86
DEPOSITORS' HOLDINGS	63,611	57,21
CHANGES IN NET ASSETS FOR THE YEAR (in millions of dollars)		
	1997	199
	1997	199
(in millions of dollars)	1997	
(in millions of dollars) INVESTMENT OPERATIONS		
(in millions of dollars) INVESTMENT OPERATIONS Net investment income		2,81
(in millions of dollars) INVESTMENT OPERATIONS Net investment income GAINS AND LOSSES ON THE SALE OF INVESTMENTS	2,757	2,81
(in millions of dollars) INVESTMENT OPERATIONS Net investment income GAINS AND LOSSES ON THE SALE OF INVESTMENTS Bonds	2,757 787 3,012	2,81 49 1,76
(in millions of dollars) INVESTMENT OPERATIONS Net investment income GAINS AND LOSSES ON THE SALE OF INVESTMENTS Bonds Shares and convertible securities	2,757 787	2,81 49 1,76 (4
(in millions of dollars) INVESTMENT OPERATIONS Net investment income GAINS AND LOSSES ON THE SALE OF INVESTMENTS Bonds Shares and convertible securities	2,757 787 3,012 (73)	2,81 49 1,76 (4
(in millions of dollars) INVESTMENT OPERATIONS Net investment income GAINS AND LOSSES ON THE SALE OF INVESTMENTS Bonds Shares and convertible securities Other investments	2,757 787 3,012 (73)	2,81 49 1,76 (4
(in millions of dollars) INVESTMENT OPERATIONS Net investment income GAINS AND LOSSES ON THE SALE OF INVESTMENTS Bonds Shares and convertible securities Other investments UNREALIZED INCREASE (DECREASE) IN VALUE	2,757 787 3,012 (73)	2,81 49 1,76 (4 2,21
(in millions of dollars) INVESTMENT OPERATIONS Net investment income GAINS AND LOSSES ON THE SALE OF INVESTMENTS Bonds Shares and convertible securities Other investments UNREALIZED INCREASE (DECREASE) IN VALUE Investments	2,757 787 3,012 (73) 3,726	2,81 49 1,76 (4 2,21
(in millions of dollars) INVESTMENT OPERATIONS Net investment income GAINS AND LOSSES ON THE SALE OF INVESTMENTS Bonds Shares and convertible securities Other investments UNREALIZED INCREASE (DECREASE) IN VALUE Investments Bonds	2,757 787 3,012 (73) 3,726 166	2,81 49 1,76 (4 2,21
(in millions of dollars) INVESTMENT OPERATIONS Net investment income GAINS AND LOSSES ON THE SALE OF INVESTMENTS Bonds Shares and convertible securities Other investments UNREALIZED INCREASE (DECREASE) IN VALUE Investments Bonds Shares and convertible securities	2,757 787 3,012 (73) 3,726 166 536	2,81 49 1,76 (4 2,21 55 2,24
(in millions of dollars) INVESTMENT OPERATIONS Net investment income GAINS AND LOSSES ON THE SALE OF INVESTMENTS Bonds Shares and convertible securities Other investments UNREALIZED INCREASE (DECREASE) IN VALUE Investments Bonds Shares and convertible securities	2,757 787 3,012 (73) 3,726 166 536 245	2,819 499 1,76 (4 2,21 550 2,24 2
(in millions of dollars) INVESTMENT OPERATIONS Net investment income GAINS AND LOSSES ON THE SALE OF INVESTMENTS Bonds Shares and convertible securities Other investments UNREALIZED INCREASE (DECREASE) IN VALUE Investments Bonds Shares and convertible securities Other investments Less:	2,757 787 3,012 (73) 3,726 166 536 245	2,81 49 1,76 (4 2,21 55 2,24
(in millions of dollars) INVESTMENT OPERATIONS Net investment income GAINS AND LOSSES ON THE SALE OF INVESTMENTS Bonds Shares and convertible securities Other investments UNREALIZED INCREASE (DECREASE) IN VALUE Investments Bonds Shares and convertible securities Other investments Less: Liabilities	2,757 787 3,012 (73) 3,726 166 536 245	2,81 49 1,76 (4 2,21 55 2,24
(in millions of dollars) INVESTMENT OPERATIONS Net investment income GAINS AND LOSSES ON THE SALE OF INVESTMENTS Bonds Shares and convertible securities Other investments UNREALIZED INCREASE (DECREASE) IN VALUE Investments Bonds Shares and convertible securities Other investments Less: Liabilities Commitments related to short selling of securities	2,757 787 3,012 (73) 3,726 166 536 245	2,81 49 1,76 (4 2,21 55 2,24 2,82
(in millions of dollars) INVESTMENT OPERATIONS Net investment income GAINS AND LOSSES ON THE SALE OF INVESTMENTS Bonds Shares and convertible securities Other investments UNREALIZED INCREASE (DECREASE) IN VALUE Investments Bonds Shares and convertible securities Other investments Liabilities Commitments related to short selling of securities and mortgage loans payable	2,757 787 3,012 (73) 3,726 166 536 245 947 27	2,81 49 1,76 (4 2,21 55 2,24 2,82 2,82
(in millions of dollars) INVESTMENT OPERATIONS Net investment income GAINS AND LOSSES ON THE SALE OF INVESTMENTS Bonds Shares and convertible securities Other investments UNREALIZED INCREASE (DECREASE) IN VALUE Investments Bonds Shares and convertible securities Other investments Less: Liabilities Commitments related to short selling of securities	2,757 787 3,012 (73) 3,726 166 536 245 947 27 142	2,81 49 1,76 (4 2,21 55 2,24 2,82 5 5 15
(in millions of dollars) INVESTMENT OPERATIONS Net investment income GAINS AND LOSSES ON THE SALE OF INVESTMENTS Bonds Shares and convertible securities Other investments UNREALIZED INCREASE (DECREASE) IN VALUE Investments Bonds Shares and convertible securities Other investments Liabilities Commitments related to short selling of securities and mortgage loans payable	2,757 787 3,012 (73) 3,726 166 536 245 947 27 142 169	2,81 49 1,76 (4 2,21 55 2,24 2,82 2,82 5 5 15 15 21
(in millions of dollars) INVESTMENT OPERATIONS Net investment income GAINS AND LOSSES ON THE SALE OF INVESTMENTS Bonds Shares and convertible securities Other investments UNREALIZED INCREASE (DECREASE) IN VALUE Investments Bonds Shares and convertible securities Other investments Less: Liabilities Commitments related to short selling of securities and mortgage loans payable Derivative financial instruments	2,757 787 3,012 (73) 3,726 166 536 245 947 27 142 169 778	2,819 499 1,76 (4 2,21 559 2,24 2,820 2,820 55 15 2,24 2,820 55 15 2,24 2,820 2,820 2,820 2,820 2,820 2,819 2,819 2,819 2,819 2,819 2,819 2,819 2,819 2,211
(in millions of dollars) INVESTMENT OPERATIONS Net investment income GAINS AND LOSSES ON THE SALE OF INVESTMENTS Bonds Shares and convertible securities Other investments UNREALIZED INCREASE (DECREASE) IN VALUE Investments Bonds Shares and convertible securities Other investments Less: Liabilities Commitments related to short selling of securities and mortgage loans payable Derivative financial instruments TOTAL INVESTMENT OPERATIONS	2,757 787 3,012 (73) 3,726 166 536 245 947 27 142 169 778 7,261	1990 2,819 1,76 (4) 2,213 556 2,243 2,820 55 2,243 2,820 55 15 2,820 55 15 2,10 2,600 7,630 1,600
(in millions of dollars) INVESTMENT OPERATIONS Net investment income GAINS AND LOSSES ON THE SALE OF INVESTMENTS Bonds Shares and convertible securities Other investments UNREALIZED INCREASE (DECREASE) IN VALUE Investments Bonds Shares and convertible securities Other investments Less: Liabilities Commitments related to short selling of securities and mortgage loans payable Derivative financial instruments	2,757 787 3,012 (73) 3,726 166 536 245 947 27 142 169 778	2,819 499 1,76 (4 2,21 559 2,24 2,820 2,820 55 15 2,24 2,820 55 15 2,24 2,820 2,820 2,820 2,820 2,820 2,819 2,819 2,819 2,819 2,819 2,819 2,819 2,819 2,211

57,214

63,611

51,185

57,214

NET ASSETS, BEGINNING OF YEAR

NET ASSETS, END OF YEAR

16

# Breakdown of depositors' holdings

10	luings				
		- 19	97	1990	5
		Amount	%	Amount	%
-	Commission administrative des régimes				
	de retraite et d'assurances - RREGOP <sup>1</sup>	22,781	35.8	19,828	34.6
	Régie des rentes du Québec	15,838	24.9	15,660	27.4
	Commission de la santé et de la sécurité du travail	6,883	10.8	5,705	10.0
	Commission de la construction du Québec	6,128	9.6	5,568	9.7
	Société de l'assurance automobile du Québec	6,027	9.5	5,543	9.7
	Commission administrative des régimes				
	de retraite et d'assurances - RREGOP <sup>2</sup>	3,722	5.9	3,309	5.8
	Fonds d'amortissement des régimes				
	de retraite gouvernementaux	1,232	1.9	1,088	1.9
	Other depositors	1,000	1.6	513	0.9
1	otal depositors' holdings	63,611	100.0	57,214	100.0
1	Unionized level employees.				
	Non-unionized level employees.				

# Changes in investments as part of net assets

(in percentage)			Fair value	e	
	1997	1996	1995	1994	1993
Variable-income securities <sup>1</sup>	47.3	48.1	43.1	43.6	41.5
Fixed-income securities <sup>2</sup>	52.7	51.9	56.9	56.4	58.5
1 Shares, convertible securities, net real	estate holdinas.				

2 Bonds, mortgages, short-term investment, other.

ummary of investments			_	_		
(in percentage)						
	Cost			Fair value	e	
	1997	1997	1996	1995	1994	1993
Bonds	50.8	48.2	45.8	47.6	48.3	48.3
Canadian shares	21.6	25.8	26.3	27.4	29.6	28.
Foreign shares	17.4	17.8	17.8	12.1	10.4	10.
Mortgages	2.4	2.2	2.6	3.3	4.1	4.
Net real estate holdings	5.2	3.7	4.0	3.6	3.6	3.
Short-term investments	2.6	2.3	3.5	6.0	4.0	6.



# Breakdown of investments

(in millions of dollars)		199	7		1996			
_	Notional amount	Fair value	Cost	Effective interest rate %	Notional amount	Fair value	Cost	Effective interest rate %
Bonds								
Gouvernement du Québec	9,766	10,714	9,793	7,8	9,934	10,633	9,686	8,6
Government of Canada	8,738	9,498	9,440	5,3	5,956	6,685	6,457	6,6
Other governments	1,293	1,365	1,303	6,1	486	501	498	6,6
Government guaranteed	6,875	7,692	6,548	8,9	7,026	7,568	6,609	9,2
Corporate and other	3,157	3,277	3,232	8,3	1,633	1,675	1,727	8,9
Derivative financial instruments	2,775	124	9	-	1,758	26	-	-
		32,670	30,325	7,2		27,088	24,977	8,1
Shares and convertible securities	5							
Canada		17,471	12,289			15,570	10,702	
United States		3,041	2,465			2,556	2,062	
Europe		5,171	3,810			4,020	3,129	
Japan		1,795	2,109			2,167	2,282	
Other Asian countries and Ocean	nia	580	661			755	583	
Emerging markets		1,160	1,312			958	979	
Derivative financial instruments		302	7			47	5	
		29,520	22,653			26,073	19,742	
Mortgages								
Residential	174	181	176	8,9	230	241	230	9,2
Commercial and office buildings	1,032	1,067	1,029	9,0	1,038	1,092	1,038	9,3
Industrial	239	247	239	8,4	220	234	219	9,1
Derivative financial instruments	88	2	-	-	-	-	-	
		1,497	1,444	8,9		1,567	1,487	9,2
Net real estate holdings								
Canada		1,964	2,604			1,940	2,721	
Abroad		515	474			411	420	
Derivative financial instruments	339	10	-	-	322	8	-	
		2,489	3,078			2,359	3,141	
Short-term investments								
Domestic securities	1,086	1,083	1,086	4,2	1,605	1,599	1,600	3,3
Foreign securities	358	418	429	9,8	451	451	446	5,8
Derivative financial instruments	14,402	117	63	-	2,947	44	29	
		1,618	1,578	5,6		2,094	2,075	3,8
TOTAL INVESTMENTS		67,794	59,078			59,181	51,422	

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#### **Jacques O'Bready**

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Jacques Jobin Economics

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**Pierre Lussier** Strategic Management of Asset Mix

**Yves Moquin** Tactical Investments

Adel Sarwat International Stock Markets

Alain Tessier Finance and Control

#### Member of the Audit Committee

- ▲ Member of the Caisse Real Estate Group Board of Directors
- Member of the Resources Committee
- ▼ Member of the Ethics and Corporate Governance Committee

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#### Caisse Real Estate Group

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**Pierre Duhaime** Vice-President, Investments Management

**Geneviève B. Beaulieu** Corporate Secretary of the Group companies

Karen Laflamme Director, Administration and Finance

Louise Poirier-Landry Director, Real Estate Portfolio Planning and Management

#### Cadim

Real estate portfolio company residential and non-conventional investments management

800, Square Victoria, bureau 4400 Case postale 118 Montréal (Québec) H4Z 1B7 Tel.: (514) 875-3360 Fax: (514) 875-3327 Internet: http://cadim.lacaisse.com

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**Sylvie Drouin** Vice-President, Legal Affairs

**Pierre Gibeault** Vice-President, Real Estate Operations

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**Gilles Horrobin** Director, Stock Markets

**Jean Laramée** Director, Acquisitions Foreign Markets

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**Céline Lévesque** Assistant Corporate Secretary

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Pension fund financial management City of Montréal

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**Peter Martin** President Place Bonaventure

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Pierre Ouellet Director



#### Accès Capital Bas-St-Laurent

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Hubert d'Amours President

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Pierre L. Raymond President

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**Germain Jutras** Attorney Jutras & Associés

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